



LAUNDRY EQUIPMENT



RISEDALE ESTATES LTD

CARE & NURSING HOME | DEVELOPER AND OPERATOR

Established in 1987, Risedale Estates operates seven high quality care homes with a total 285 bed capacity from its four sites in Cumbria.

The company had always owned and maintained its laundry facilities, but it recently decided to renew the ageing laundry equipment across the group. It chose to lease the new equipment and wanted to outsource laundry maintenance to a reliable provider.

As well as looking for a competitively priced deal, key considerations in Risedale's choice were the need for high quality and reliable laundry equipment that was supplied, installed and maintained direct by the manufacturer. After analysing proposals from a number of providers they chose Girbau UK.

"We were keen to avoid machines that were simply re-bagged by the company providing them and we know

Girbau has been manufacturing its own machines for over 50 years," says Charles Dent Director of Risedale Estates.

"We have nothing but praise for the standard of quality and reliability of Girbau UK's machines and service."

"It also gives much greater peace of mind to know that when their engineers call in the future, they will know the machines inside out and have ready access to spare parts for a quick repair."

Girbau UK took time to understand Risedale's needs, designing and planning the installation of equipment with precise detail. It also re-designed the laundry of the Abbey Road home in Barrow-in-Furness to give an improved divide between the areas for clean and dirty linen to prevent the risk of cross-contamination.

Each of Risedale's four sites has a dedicated laundry. In total Girbau UK supplied eleven of its HS-6017 high speed





energy efficient washers and installed eight of its 55lb capacity Pro Series II tumble dryers and two of its latest 75lb capacity ED energy efficient dryers.

“The installation of the laundries went without a hitch due to Girbau’s attention to detail,” says Charles Dent. “The laundries have been running smoothly since the install and we have nothing but praise for the standard of quality and reliability of Girbau UK’s machines and service.”

Girbau UK also devised a rental contract to meet Risedale’s needs. There was no capital outlay and all machines were covered for all parts and labour on any repairs. With all of its homes in a relatively remote location, it was important that Girbau UK was able to guarantee good service response times from its in-house team of factory-trained service engineers.

“There were no hidden clauses in the rental contract and Girbau UK were open, honest and helpful throughout every step of the process,” Charles Dent confirms. “It has been a pleasure doing business with them.”

RISEDALE CHOSE GIRBAU UK FOR:

- Dealing direct with the manufacturer
- Customised rental agreement with no capital outlay
- Guaranteed service response
- Planned installation and laundry design service
- Open, honest and straightforward business partnership

Risedale’s commitment to excellence has resulted in each home achieving an excellent rating for the Care Quality Commission. In addition it has won national acclaim as an outstanding employer within the care sector. St Lukes is Risedale’s latest project which is a new £5 million purpose-built 46-bed care home extension to its Abbey Meadow site in Barrow-in-Furness.

