



## DAIRY FARMS

### “LA GRANJA SAN RAMON” TRUSTS GIRBAU FOR WASHING MILKING CLOTHS AND STAFF CLOTHING

With 1,300 head of cattle on the 20 hectare farm in Requena (Valencia-Spain), it is one of the leading producers of milk in the European Union.

For large cattle farms, washing cotton cloths used in milking is a very important part of the production process. Total cleanliness, efficiency and loading capacity are required to ensure that cows' udders are washed properly, avoiding any risk of infection and no delay in milking. “La Granja San Ramon”, one of the largest producers of milk at a European level, has entrusted this task to Girbau washing machines.

The San Ramon Group's facilities are located in Campo Arcis-Requena (Valencia-Spain), on a property covering 100 hectares, of which 20 are set aside for cattle, 3 for energy generation and the rest for leisure activities, visits and training. The company has a team of 35 highly qualified technical staff and has 2,200 head of cattle, of which 1,300 are milk producers and the rest are breeding animals. Its annual production capacity is 12,000 tonnes, making it one of the top five milk producers in Spain and also one of the largest operators in the European Union.

The management of “La Granja San Ramon” farm chose Girbau machinery for washing and drying cotton cloths.

#### A model farm

La Granja San Ramon is regarded as a model livestock farm for a variety of reasons. It invests heavily in staff training and R&D in order to improve the day-to-day processes of milk production. The facility uses some of the latest and most advanced technology to increase productivity, to improve employees' working conditions, to enhance animal welfare and improve environmental performance.

Bionergia del Mediterráneo is part of the San Ramon Group and a leader in the field of bioenergy generation. It owns a biogas plant with a 500 kW/hour capacity and manages all the waste generated by the farm. The plant has made it possible to reach the GSRzero (San Ramon Group zero waste) target, by using manure from the farm to generate electrical and heat energy

that is used and on-site as well as exported. The group also includes Valencia Dairyland, a company devoted to developing teaching activities and training professional and technical staff in the cattle industry.





It organises courses and seminars on the premises, gives product presentations and facilitates visits by school and university groups.

### Place your trust in a supplier with an established reputation

“La Granja San Ramon” is a family company with a history of three generations of livestock farmers. It is currently run by the Garcerá brothers (Ramon and Vicenta Miguel Angel), along with their father Ramón Garcerá, the chairman of the group. The company, which always uses the most technologically advanced equipment in its facilities, chose Girbau washers and dryers to wash and dry the cotton cloths used in the milking process as well as its own staff’s clothing. Specifically, there are two 17 kg capacity washers (Model HS-6017) and a 14 kg capacity dryer.

According to Miguel Angel Garcerá, when they first decided to purchase industrial washing machines for the farm’s original facilities before moving to Requena, “*the name of Girbau came up as a benchmark company wherever we asked, and so we decided to buy this brand*”. The decisive factors were “*the technical service and the quality and effectiveness of the equipment, which completely convinced us*”. The very good results from using Girbau machines meant that La Granja San Ramon were ready to place its trust in the brand again when the time came to equip its current facilities. One of the most salient features of Girbau washing machines and dryers is their high handling capacity. At this Valencian livestock farm some 3,000 milking cloths need to be washed every day. The figure comes from using one cloth for every cow, with 1,000 cows in each milking session and three sessions per day. After-sales service is also crucial for a company of this size, as Miguel Angel Garcerá points out,

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“*the professionalism of their approach and the speedy way they fix problems are what we most value. We never stop working 365 days a year, and a quick response is therefore crucially important for us*”. This service is guaranteed by Juan Antonio Cervera, Girbau’s representative in Valencia, who keeps in permanent contact with the management at La Granja San Ramon.

### The most cost effective solution for livestock farms

Girbau washers and dryers offer high productivity for washing cotton cloths used to clean udders, the assurance of complete disinfection to protect animals’ health (by preventing mastitis), and effective disposal of solid waste without clogging drains. Other outstanding features include its ability to work well in extreme ambient conditions, environmental management and energy saving, and the features of the Logi Control system, which makes it easy for farm staff to use.

The most suitable Girbau washing machines for this sector are the Series 6 models (13, 17 and 23 kg). These noise and vibration-free washer extractors provide optimum dosing while caring for fabrics, as well as ensuring a perfect control of the wash temperature. With a sturdy and ergonomic design, their highly durable and weld-free drums are the best on the market. They are quick and simple to install, do not require anchoring to the floor and are soft-mounted machines with a greater G factor, which reduces residual moisture and saves drying energy.

The most suitable Girbau dryers for farming are the ED series (14 and 23 kg). These tumble dryers offer maximum performance with lower consumption, are environmentally friendly, long-lasting and have a high load capacity. They offer outstandingly high evaporation capacity (optimum air-heat percentage), are safe and easy to use and are fitted with an air filter that completely absorbs lint. They are available for use with electricity and gas power, and are equipped with a control microprocessor that takes care of the linen throughout the drying process.

